CASE STUDY



Caroline Santinelli

Burnt Out English Teacher Turned Grant Writer, Leader, & Entrepreneur Of A Six-Figure Business

GRANTS \$5.6M+ in grant funding to date!

MEMBER SINCE October 2022

ROI \$35K in revenue in the first 5 months

RAPID FIRE FUN FACTS

The Global Grant Writers Collective has... inspired me to become an entrepreneur!

One word to describe your dream lifestyle: Enriching

Next vacation: Skiing in Japan

Reading right now: The Penelopiad by Margaret Atwood & Company of One by Paul Jarvis

Last binged TV show: Shrinking

Superpower: I'd say my dream superpower would be to speak any language!!

JOURNEY BEFORE THE COLLECTIVE

In November 2021, Caroline literally lost her voice. Six weeks of trying teas and medicines, still she was sick. Finally one doctor asked about her stress levels. Teaching high school English was taking a toll on her health. Late nights. High-strung parents. Anxious students. She was overwhelmed and exhausted nearing 30 and still making \$35,000 per year with a Master's Degree. For half of 2022, she soul-searched and job searched, with nothing meeting the mark. Something was missing. Finally she goggled "great jobs for burnt out teachers." After joing the Collective I'm on my way to owning a six-figure business in year one. I design my schedule. I learn something new everyday. And I haven't lost my voice once.

MAJOR WINS

Win # 1 Securing \$3.8M invitation on behalf of a client from a competitive philanthropic foundation.

✓ Win # 2 Founding my LLC, Terra Prosody!

Win # 3 Leading my first team of grant writers to successfully complete a complex federal grant

Win # 4 Working half-days on Fridays!

FEEDBACK FOR YOU



It's the best professional community on the Internet, and it's not a magic pill. You'll work hard. You'll build great relationships. You'll get out what you put in. And it's worth every ounce of that effort.

- Garoline

